



# 2018 ADOT DBE & SMALL BUSINESS TRANSPORTATION EXPO

## In Side the Dug Out

with Coach Kini Knudson, Assistant  
Director/City Engineer  
City of Phoenix





# 2018 ADOT DBE & SMALL BUSINESS TRANSPORTATION EXPO

## History of the Game (SBE Program)

- Since 1999, the City has administered the Small Business Enterprise (SBE) Program to ensure that local small businesses have the opportunity to participate in procurement and contracting opportunities offered by the City of Phoenix.
- The SBE Program specifically applies to non-Disadvantaged Business
- Construction sub-contracting opportunities.





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## Home Run Derby – FY 2017/2018

- City Required Goal: 7.23%
- Prime Proposed Goal: 7.64%
- Actual Goal Achieved: 11.54%
- Actual Cash to SBE Firms equals: \$28.6 M





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## General Manager – Mayor and City Council

- Since the 1990, the Mayor and City Council has offered many opportunities for private contractors and subcontractors to do business with the city.





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## Don't Strike Out – City Expectations

- Strike 1: You Don't Try to Bid City of Phoenix Work
- Strike 2: You Don't Meet with Procurement Staff to Obtain Feedback
- Strike 3: You Don't go the Extra Mile and Survey the Owner & Prime
  - As simple as, “What was Good and/or Bad?”

# You Are Out!





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## Game Schedule from Streets & Water Departments





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## STREET TRANSPORTATION PROJECTS

Project Description	Opportunity	Timeline	FY2018	FY2019
107 <sup>th</sup> Ave Enhancements Camelback to Indian School	Construction	Spring 2018	\$4,138,000	
Oak Street Bike Improvements	Design Construction	Spring 2018 Spring 2019	\$737,000	\$3,388,000
3 <sup>rd</sup> and 5 <sup>th</sup> Ave Washington St. to McDowell Rd.	Design Construction	Spring 2018 Spring 2019	\$498,000	\$5,238,000
43 <sup>rd</sup> Ave McDowell to Virginia Safety Improvements	Design	Spring 2018	\$1,058,000	
Buckeye Road 67 <sup>th</sup> Ave to 59 <sup>th</sup> Ave	Design	Spring 2018	\$503,000	



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## Street Transportation Projects

Project Description	Opportunity	Timeline	FY2018	FY2019
Baseline Rd. 59 <sup>th</sup> Ave to 55 <sup>th</sup> Ave	Design	Spring 2019		\$1,546,000
Lower Buckeye Rd. 27 <sup>th</sup> Ave to 19 <sup>th</sup> Ave	Design	Spring 2018	\$1,330,000	
Indian School Rd 99 <sup>th</sup> Ave to 91 <sup>st</sup> Ave	Design	Spring 2019		\$1,972,000
Lower Buckeye Rd. 35 <sup>th</sup> Ave to 27 <sup>th</sup> Ave	Design	Spring 2019		\$654,000
Lower Buckeye Rd. 83 <sup>rd</sup> Ave to 75 <sup>th</sup> Ave	Design	Spring 2019		\$212,000





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Lower Buckeye Rd. 27 <sup>th</sup> Ave to 19 <sup>th</sup> Ave	Design	Spring 2018	\$1,330,000	
Indian School Rd 99 <sup>th</sup> Ave to 91 <sup>st</sup> Ave	Design	Spring 2019		\$1,972,000
Lower Buckeye Rd. 35 <sup>th</sup> Ave to 27 <sup>th</sup> Ave	Design	Spring 2019		\$654,000
Lower Buckeye Rd. 83 <sup>rd</sup> Ave to 75 <sup>th</sup> Ave	Design	Spring 2019		\$212,000



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Project Description	Opportunity	Timeline*	FY2018	FY2019
35 <sup>th</sup> Ave Bethany Home Rd to Camelback Rd	Design	Spring 2019		\$204,000
Camelback Rd 17 <sup>th</sup> Ave to 19 <sup>th</sup> Ave	Design Construction	Spring 2018 TBD 2019	\$54,000	\$218,000
43 <sup>rd</sup> Ave Bell to McDowell ADA Improvements	Design and Construction	Spring 2018 TBD 2019	\$102,000	\$2,650,000



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
On-Call Consultants (up to 15 firms; \$1 M – \$1.5 M contracting capacity, per firm; over 3 years)	Study/ Design/ CA&I	Spring 2018	\$18.0 M
Wastewater Facilities General Construction Job Order Contract Contractors (up to 3 firms; initially for 3 years; with an option to extend for 2 more years)	Construction – JOC	Spring 2018	\$75.0 M
Relief Sewer Project – 59 <sup>th</sup> Avenue – Dobbins to Baseline	Construction	Spring 2018	\$2.5 M
SROG SRO – Project E – Manholes Rehab	Construction	December 2018	\$2.0 M



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Relief Sewer Project – Van Buren & 52 <sup>nd</sup> Street	Construction	Fall 2018	\$3.5 M
Large Diameter Sewer - Rehabilitation	Design	Jan 2019	\$1.0 M
SROG Interceptor Capacity Improvements	Design	Sept 2018	\$5.0 M
Small Diameter Sewer Rehab	Construction – JOC	Fall 2018	\$3.0 M
City Wide Odor Control Facilities Condition Assessment	Study	Spring 2018	\$500 K



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Lift Station 43 Force Main Condition Assessment	Study	Spring 2018	\$600 K
Lift Station 43 Operational Improvements	Construction – DBB	Spring 2018	\$3.1 M
Force Main Condition Assessment Lift Station 41	Study	Fall 2018	\$400 K
Lift Station 47 Electrical/Civil Improvements	Construction - DBB	Spring 2018	\$3.0 M
City Wide Lift Station Facilities Condition Assessment	Study	Spring 2018	\$650 K



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
West Anthem Gravity Sewer Improvements – Phase I	Construction – DBB	Fall 2018	\$6.0 M
West Anthem Lift Station & Force Main	Construction – DBB	Fall 2018	\$5.6 M
West Anthem Water Main & Gravity Sewer Phase II Improvements	Construction – DBB	Fall 2018	\$8.0 M
West Anthem 8CP-B1 Booster Pump Station Upgrades	Construction – JOC	Spring 2019	\$800 K





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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Water Main Replacement ABB: Harrison St - Van Buren / 12th St - 16th St	Construction – DBB	Spring 2018	\$3.3 M
Water Main Replacement ABB: Bethany Home Rd - Maryland Ave/ 7th St -12th St	Construction – DBB	Spring 2018	\$3.2 M
Water Main Replacement ABB: McDowell Rd - Encanto / Central - 7th St	Construction – DBB	Fall 2018	\$2.8 M
Water Main Replacement ABB: ABB: Mountain View Rd - Peoria Ave / 15th Ave - 19th Ave	Construction – CMAR	Fall 2018	\$4.5 M



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Water Main Replacement ABB: Oranewood - Northern Ave / 12th St - 16th St	Construction – CMAR	Fall 2018	\$4.5 M
Water Main Replacement ABB: Buckeye - Harrison / 23rd Ave - 35th Ave	Construction – CMAR	Fall 2018	\$4.5 M
Water Main Replacement ABB: Buckeye - Van Buren / 23rd Ave - 19th Ave	Construction – CMAR	Fall 2018	\$7.7 M
Water Main Replacement ABB: Indian Bend - Mockingbird / Invergordon - 60th St	Construction – CMAR	Fall 2018	\$3.9 M





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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Large Diameter Main Inspection and Assessment Program	Design/CA&I	Jan 2019	\$4.0 M
Valve Assessment	Study	Jan 2019	\$800 K
Water Emergency Repair	CA&I	Aug 2018	\$360 K
Large Valve Repair and Replacement	CA&I	Aug 2018	\$450 K
PRV Vault Relocations	Design/CA&I	April/May 2018	\$395 K



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Well 314 Equipping Design	Design/ CA&I	Mar 2018	\$400 K
Well 314 Well Drilling and Equipping	CMAR	Mar 2018	\$2.8 M
Booster Pump Station Replacement Program	Design/ CA&I	May 2018	\$1.8 M
Booster Pump Station Replacement Program	CMAR	May 2018	\$18.0 M



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Project	Opportunity	Timeline	Estimate
Zone 3D/4A Improvements Program Manager	Program Manager	March 2018	\$6.0 M
Zone 3D/4A Improvements (4 Booster Pump Stations)	Design/CA&I	May 2018	\$15.1 M
Zone 3D/4A Improvements (2 Pipeline Segments)	Design/CA&I	May 2018	\$6.7 M
Zone 3D/4A Improvements CMAR (4 Booster Pump Stations)	CMAR	May 2018	\$2.25 M
Zone 3D/4A Improvements (2 Pipeline Segments)	CMAR	May 2018	\$1.0 M



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## Water Services Projects

Project	Opportunity	Timeline	Estimate
Water System Power Redundancy Phase 2	Design	Mar 2018	\$1.5 M
Water System Power Redundancy Phase 2	CMAR	Mar 2018	\$10 M
Lake Pleasant WTP Study	Study	Mar 2018	\$1.5 M





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## Waiting in the Bullpen/Table – How to Get that Job!

- Mark Escobedo, SBE Coordinator – Veteran Spit Baller
  - Amy Hartle, SBE Coordinator in the Helm – The Closer
  - Larry Smallwood, SBE Assistant Coordinator – Set-Up Man
  - Debra Russell, Contract Specialist – Curve Ball Specialist
  - Emeka Ekpe, Contract Specialist - The Starting Ace Pitcher
- 
- For More information visit website: <https://www.phoenix.gov/Streets/Procurement>





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# Batter Up!

